

Disclosure of Commission Schedule Per Carrier

2019 Individual and Family Policies

Carrier	New Policy	Renewing Policy	Broker of Record (BOR) Requests	Annual Member Sales
Kaiser Permanente	\$0	\$0	\$0	N/A
Friday Health Plans of Colorado	\$20 PMPM	\$20 PMPM	\$20 PMPM	N/A
Cigna Health and Life Insurance Company	\$10 PMPM per subscriber and spouse \$5 per child	\$10 PMPM per subscriber and spouse \$5 per child	\$10 PMPM per subscriber and spouse \$5 per child	N/A
Anthem Blue Cross and Blue Shield	\$19 PMPM	\$14 PMPM	\$0	200+
	\$16 PMPM	\$14 PMPM	\$0	100-199
	\$14 PMPM	\$14 PMPM	\$0	50-99
	\$10 PMPM	\$10 PMPM	\$0	0-49

PMPM = Per Member Per Month